

Downtown Development District
2021 Proposed Budget (17.12 mills)
(As of October 22, 2020)

Line #	10/20/2020 11:53	Adopted Budget	06/30/20	Projected	Proposed	% Change	Variance	Variance
	Description	2020	YTD Actual	2020	Budget	Budget	2021 Budget to	Variance
				Actual	2021	2020-2021	2020 Projected	Budgets
							2020 -2021	
Operating Revenues								
1. DDD Internal Sources								
58	DDD Events	150,000	-	-	-	-100.0%	-	(150,000)
59	External Ranger Funding	3,000	-	-	-	-100.0%	-	(3,000)
60	Sponsorships/Donations/Grants	20,000	-	-	-	-100.0%	-	(20,000)
61	Interest Earned	9,000	2,800	4,132	5,400	-40.0%	1,268	(3,600)
62	Banner Deposits Earned / Misc	78,500	35,184	65,520	74,600	-5.0%	9,080	(3,900)
63	Total Admin Sources:	260,500	37,984	69,652	80,000	-69.3%	10,348	(180,500)
64								
65								
66	2. City Sources							
67	Advalorem Taxes (11.21 mills), gross	8,160,079	7,884,609	8,234,926	4,939,612	-39.5%	(3,295,314)	(3,220,467)
68	DDD Infrastructure Fund Ad Valorem (5.91 mills)	1,606,000	1,451,922	1,520,232	2,604,084	62.1%	1,083,852	998,084
69	Less: Collection Fees & Assessor Fees	(390,643)	(373,461)	(390,206)	(301,748)	-22.8%	88,458	88,895
70	Interest on Investments	15,000	8,242	16,313	15,000	0.0%	(1,313)	-
71	Total City Sources:	9,390,436	8,971,312	9,381,265	7,256,948	-22.7%	(2,124,317)	(2,133,488)
72								
73	Total Operating Revenue	9,650,936	9,009,296	9,450,917	7,336,948	-24.0%	(2,113,969)	(2,313,988)
74								
75	Operating Expenses							
76	3. Public Space Operations							
77	Personnel Costs (05)							
78	Salaries & Wages	228,800	106,689	222,829	108,576	-52.5%	(114,253)	(120,224)
79	Payroll Taxes	16,817	8,110	16,649	8,490	-49.5%	(8,159)	(8,327)
80	Insurance	23,244	15,534	29,108	18,624	-19.9%	(10,484)	(4,620)
81	Workers' Compensation	3,368	1,634	2,476	3,290	-2.3%	814	(78)
82	Retirement	12,126	5,661	11,507	5,755	-52.5%	(5,752)	(6,372)
83	Parking	1,800	1,050	2,083	1,800	0.0%	(283)	-
84	Temporary Labor	-	-	-	-	#DIV/0!	-	-
0	Total	286,155	138,678	284,652	146,535	-48.8%	(138,117)	(139,621)
1								
2	Enhanced City Services	12,000	-	-	-	-100.0%	-	(12,000)
3	Total	12,000	-	-	-	-100.0%	-	(12,000)
4								
5	Landscape Maintenance							
6	- Landscaping	149,500	47,695	143,428	149,500	0.0%	6,072	-
7	- Sidewalk Tree Maint/Replacem	365,000	100,000	265,200	330,000	-9.6%	64,800	(35,000)
8	- Parks & Open Space	88,000	2,251	20,841	34,200	-61.1%	13,359	(53,800)
9	Total	602,500	149,946	429,469	513,700	-14.7%	84,231	(88,800)
10								
11	Street Furnishings & Beautification							
12	- Trash Receptacles	9,750	300	8,780	10,000	2.6%	1,220	250
13	- Banners (install/replace)	8,400	4,500	9,705	9,600	14.3%	(105)	1,200
14	- Holiday Lighting	143,980	63,320	73,454	-	-100.0%	(73,454)	(143,980)
15	Total	162,130	68,120	91,939	19,600	-87.9%	(72,339)	(142,530)
16								
17	Infrastructure							
18	- Museum Streetscape Payment to CNO	-	-	-	-	#DIV/0!	-	-
19	- Sidewalk Improvements	60,000	-	60,140	80,000	33.3%	19,860	20,000
20	- Lafayette Square	-	-	-	-	#DIV/0!	-	-
21	Total	60,000	-	60,140	80,000	33.3%	19,860	20,000
22								
23	Cleaning & Maintenance							
24	- Sidewalk Cleaning	1,706,880	711,964	1,707,630	1,709,380	0.1%	1,750	2,500
25	- Wayfinding Signage Maintenance	-	-	-	-	#DIV/0!	-	-
26	- Special Event Clean-up	125,000	87,351	97,891	70,000	-44.0%	(27,891)	(55,000)
27	- Graffiti	5,000	-	-	-	-100.0%	-	(5,000)
28	- Surveillance Cameras	9,000	-	-	-	-100.0%	-	(9,000)
29	Total	1,845,880	799,315	1,805,521	1,779,380	-3.6%	(26,141)	(66,500)
30								
31	Miscellaneous							
32	- Truck, Storage, Staff Development	33,732	13,191	26,776	27,680	-17.9%	904	(6,052)

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33	Total	33,732	13,191	26,776	27,680	-17.9%	904	(6,052)
34								
35	Total Public Space Operations	3,002,397	1,169,250	2,698,497	2,566,895	-14.5%	(131,602)	(435,503)
36								
37	4. <u>Public Safety</u>							
38	Personnel Costs (05)							
39	Salaries & Wages	679,132	296,073	626,594	668,226	-1.6%	41,632	(10,906)

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40	Payroll Taxes	52,836	25,631	51,487	54,432	3.0%	2,945	1,596
41	Insurance	156,168	82,992	165,872	183,420	17.5%	17,548	27,252
42	Workers' Compensation	28,931	14,148	21,351	28,466	-1.6%	7,115	(465)
43	Retirement	27,165	10,913	24,187	26,729	-1.6%	2,542	(436)
44	Parking	5,400	727	2,536	3,600	-33.3%	1,064	(1,800)
45	Fitness Center	-	-	-	-	#DIV/0!	-	-
46	Total	949,633	430,484	892,027	964,873	1.6%	72,846	15,241
47								
48	Public Safety Rangers	29,520	8,901	19,680	23,520	-20.3%	3,840	(6,000)
49								
50	Enhanced Public Safety							
51	- Police Detail Services	800,002	379,720	802,496	815,750	2.0%	13,254	15,748
52	- Private Security Services	420,004	127,922	345,612	160,004	-61.9%	(185,608)	(260,000)
53	- Park Security	-	-	-	-	#DIV/0!	-	-
54	Total	1,220,006	507,642	1,148,108	975,754	-20.0%	(172,354)	(244,252)
55								
56	Other Public Safety							
57	- Code Enforcement	-	-	-	-	#DIV/0!	-	-
58	- Stakeholder Involvement	6,850	820	3,320	1,850	-73.0%	(1,470)	(5,000)
59	- Miscellaneous	5,200	297	461	5,200	0.0%	4,739	-
60	Total	12,050	1,117	3,781	7,050	-41.5%	3,269	(5,000)
61								
62	Homelessness Services							
63	- Outreach Services	60,000	9,534	43,575	63,000	5.0%	19,425	3,000
64	- Low Barrier Shelter Operations	500,000	-	500,000	500,000	0.0%	-	-
65	Total	560,000	9,534	543,575	563,000	0.5%	19,425	3,000
66								
67	Total Public Safety	2,771,209	957,678	2,607,171	2,534,197	-8.6%	(72,974)	(237,011)
68								
69	5. Economic Development & Planning							
70	Personnel Costs (05)							

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	Description	2020	YTD Actual	2020	Budget	Budget	2021 Budget to	Budgets
				Actual	2021	2020-2021	2020 Projected	2020 -2021
71	Salaries & Wages	259,220	121,714	250,802	195,338	-24.6%	(55,464)	(63,882)
72	Payroll Taxes	19,182	9,292	18,850	14,326	-25.3%	(4,524)	(4,856)
73	Insurance	30,900	14,862	29,940	21,828	-29.4%	(8,112)	(9,072)
74	Workers' Compensation	648	322	474	488	-24.6%	14	(160)
75	Retirement	15,553	7,718	15,463	11,720	-24.6%	(3,743)	(3,833)
76	Parking	2,700	1,350	2,700	1,800	-33.3%	(900)	(900)
77	Temporary Labor	-	-	-	-	#DIV/0!	-	-
78	Total	328,204	155,258	318,229	245,501	-25.2%	(72,728)	(82,703)
79								
80	Canal Street Development	13,200	-	-	6,200	-53.0%	6,200	(7,000)
81	District Wide Development	33,240	1,391	2,352	1,440	-95.7%	(912)	(31,800)
82	Job Development	25,000	146	146	-	-100.0%	(146)	(25,000)
83	Research & Database Management	5,200	-	12,500	31,200	500.0%	18,700	26,000
84	Housing	-	-	-	-	#DIV/0!	-	-
85	Administration/Meetings	12,940	3,730	4,187	4,380	-66.2%	193	(8,560)
86	Presentations & Marketing	-	-	-	-	#DIV/0!	-	-
87	Planning Initiatives	25,800	-	-	-	-100.0%	-	(25,800)
88	Business Retention & Recruitment	70,900	6,980	43,286	20,000	-71.8%	(23,286)	(50,900)
89	Façade Incentive	100,000	-	85,000	74,000	-26.0%	(11,000)	(26,000)
90	Total Economic Development	614,484	167,505	465,700	382,721	-37.7%	(82,979)	(231,763)
91								
92	6. Communications							
93	Personnel Costs (05)							
94	Salaries & Wages	263,172	122,153	238,125	160,134	-39.2%	(77,991)	(103,038)
95	Payroll Taxes	20,159	9,661	18,605	12,378	-38.6%	(6,227)	(7,781)
96	Insurance	29,018	13,944	28,099	19,704	-32.1%	(8,395)	(9,314)
97	Workers' Compensation	658	320	467	400	-39.2%	(67)	(258)
98	Retirement	15,790	7,717	14,676	9,608	-39.2%	(5,068)	(6,182)
99	Parking	2,700	1,350	2,700	1,800	-33.3%	(900)	(900)
100	Fitness Center	-	-	-	-	#DIV/0!	-	-
101	Total	331,497	155,145	302,672	204,024	-38.5%	(98,648)	(127,473)
102								
103	Holiday Event	186,350	1,225	1,469	-	-100.0%	(1,469)	(186,350)
104	DDD Events	37,029	-	500	-	-100.0%	(500)	(37,029)
105	Sponsored Events	32,000	-	310	-	-100.0%	(310)	(32,000)
106	Donor Relations	-	-	-	-	#DIV/0!	-	-
107	Digital Media	51,400	10,439	31,459	26,400	-48.6%	(5,059)	(25,000)
108	Communications	10,200	72,498	211,613	95,200	833.3%	(116,413)	85,000
109	Miscellaneous	5,768	426	819	1,268	-78.0%	449	(4,500)
110	Research	60,000	31,500	63,000	-	-100.0%	(63,000)	(60,000)
111	Public Affairs & Policy	54,460	4,393	16,161	-	-100.0%	(16,161)	(54,460)
112	Total Communications	768,704	275,626	628,003	326,892	-57.5%	(301,111)	(441,812)
113								
114	7. Administration							
115	Personnel Items							
116	Salaries & Wages	528,178	236,782	502,482	456,534	-13.6%	(45,948)	(71,644)

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117	Payroll Taxes	37,818	18,338	35,174	33,422	-11.6%	(1,752)	(4,396)
118	Insurance (Health, Dental, STD, LTD, Life)	55,620	26,981	54,228	47,472	-14.6%	(6,756)	(8,148)
119	Insurance (workers comp)	1,362	623	958	1,141	-16.2%	183	(220)
120	Retirement Contribs (Contrib, Fees, Life)	31,691	14,084	29,628	27,392	-13.6%	(2,236)	(4,299)
121	Parking (Employee subsidy only)	3,900	1,796	3,590	3,600	-7.7%	10	(300)
122	Fitness Center	-	-	-	-	#DIV/0!	-	-
123	Temporary Labor	-	-	-	-	#DIV/0!	-	-
124	Payroll Processing Fees	5,950	3,917	6,737	6,294	5.8%	(443)	344
125	Total	664,518	302,521	632,797	575,855	-13.3%	(56,942)	(88,663)
126								
127	Supplies & Materials							
128	General Operating Supplies	6,960	2,341	5,776	6,960	0.0%	1,184	-
129	Office Supplies	9,000	3,607	7,316	9,000	0.0%	1,684	-
130	Total	15,960	5,948	13,092	15,960	0.0%	2,868	-
131								
132	Equipment, Property and Maintenance							
133	Copier Lease Payments	4,563	2,604	4,734	4,735	3.8%	1	172
134	Repairs & Maintenance	-	-	-	-	#DIV/0!	-	-
135	Total	4,563	2,604	4,734	4,735	3.8%	1	172
136								
137	Office Space							
138	Miscellaneous	-	-	-	-	#DIV/0!	-	-
139	Rent	148,500	73,500	147,000	147,000	-1.0%	-	(1,500)
140	Repairs & Maintenance	1,740	2,206	2,446	1,800	3.4%	(646)	60
141	Telephone	12,240	6,195	12,399	12,360	1.0%	(39)	120
142	Utilities	4,500	1,610	3,448	4,500	0.0%	1,052	-
143	Total	166,980	83,511	165,293	165,660	-0.8%	367	(1,320)
144								
145	Operations							
146	Accounting Services	27,000	18,000	24,750	25,000	-7.4%	250	(2,000)
147	Advertising	-	-	-	-	#DIV/0!	-	-
148	Bank Service Charges	2,460	1,136	2,288	2,460	0.0%	172	-
149	Board Development	8,500	1,076	1,369	-	-100.0%	(1,369)	(8,500)
150	Computer Equipment & Supplies	-	555	555	500	#DIV/0!	(55)	500
151	Computer Software	-	108	108	150	#DIV/0!	42	150
152	Computer Support	32,100	16,086	32,505	32,700	1.9%	195	600
153	Courier Services	-	-	-	-	#DIV/0!	-	-
154	Employee Recruitment	2,400	80	380	600	-75.0%	220	(1,800)
155	Employee Relocation	-	-	-	-	#DIV/0!	-	-
156	Equipment & Small Tools	-	-	-	-	#DIV/0!	-	-
157	Equipment Rental	740	387	745	750	1.4%	5	10
158	Events & Functions	-	-	-	-	#DIV/0!	-	-
159	Insurance - Auto Coverage	6,360	4,494	8,988	9,300	46.2%	312	2,940
160	Insurance - Commercial Package	72,300	36,240	72,480	72,600	0.4%	120	300
161	Insurance - Director & Officer	7,800	3,786	7,572	7,800	0.0%	228	-
162	Legal Services	90,000	75,840	151,765	120,000	33.3%	(31,765)	30,000

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163	Meals & Entertainment	1,200	105	105	400	-66.7%	295	(800)
164	Meetings - External	600	-	-	-	-100.0%	-	(600)
165	Meetings - Internal	300	-	25	-	-100.0%	(25)	(300)
166	Mileage/Cabfare/Tolls	600	-	-	300	-50.0%	300	(300)
167	Miscellaneous	240	-	334	-	-100.0%	(334)	(240)
168	Office Relocation	-	-	-	-	#DIV/0!	-	-
169	Organization Fees/Dues	6,070	3,147	4,858	4,650	-23.4%	(208)	(1,420)
170	Parking	180	-	213	-	-100.0%	(213)	(180)
171	Penalties & Interest	-	-	-	-	#DIV/0!	-	-
172	Permits & Licenses	25	15	15	25	0.0%	10	-
173	Postage & Express Mail	1,500	539	539	1,000	-33.3%	461	(500)
174	Printing	1,050	627	627	600	-42.9%	(27)	(450)
175	Professional Services	14,400	-	530	-	-100.0%	(530)	(14,400)
176	Publications & Subscriptions	830	978	1,073	1,000	20.5%	(73)	170
177	Radios/Cellular Telephones	2,100	891	1,787	1,800	-14.3%	13	(300)
178	Repairs & Maintenance	-	-	-	-	#DIV/0!	-	-
179	Staff Development/Conferences	7,525	1,747	394	-	-100.0%	(394)	(7,525)
180	Travel	7,500	2,350	2,350	-	-100.0%	(2,350)	(7,500)
181	Uniforms	2,000	339	339	750	-62.5%	411	(1,250)
182	Total	295,780	168,526	316,694	282,385	-4.5%	(34,309)	(13,395)
183								
184	Total Administration	1,147,801	563,110	1,132,610	1,044,595	-9.0%	(88,015)	(103,206)
185								
186	Total Operating Expenses:	8,304,595	3,133,169	7,531,981	6,855,300	-17.5%	(676,681)	(1,449,294)
187								
188	Net Operating Income (Loss)	1,346,341	5,876,127	1,918,936	481,648	-64.2%	(1,437,288)	(864,694)
189								
190	Non Operating Revenues							
191	Line-of-Credit - FBT	-	-	-	1,750,000	#DIV/0!	1,750,000	1,750,000

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192	Interest on Bond Proceeds Invested	1,300	1,359	2,169	2,600	100.0%	431	1,300
193	Total Non Operating Revenue	1,300	1,359	2,169	1,752,600	134715.4%	1,750,431	1,751,300
194								
195	Non Operating Expenses							
196	District Wide Capital Improvements	705,000	3,319	125,215	150,000	-78.7%	24,785	(555,000)
197	DDD Infrastructure Fund	2,500,000	-	2,500,000	2,500,000		0	0
198	Canal Street Streetscape	-	-	-	-	#DIV/0!	-	-
199	CSDC Excess Tax Payment	-	-	-	-	#DIV/0!	-	-
200	Total Non Operating Expense	3,205,000	3,319	2,625,215	2,650,000	-17.3%	24,785	(555,000)
201								
202								
203	Earnings (Loss) before Interest, Depr, Amort	(1,857,359)	5,874,167	(704,110)	(415,752)	-77.6%	288,358	1,441,606
204								
205	Interest Expense - Debt Service	77,050	38,525	77,050	67,134	-12.9%	(9,916)	(9,916)
206	Depreciation & Amortization	37,500	-	37,500	37,500	0.0%	-	-
207								
208	Net Income (Loss)	(1,971,909)	5,835,642	(818,660)	(520,386)	-73.6%	298,274	1,451,522
209								
210								
211								
212	Net Income (Loss) Before Depreciation	(1,934,409)	5,835,642	(781,160)	(482,886)	-75.0%	298,274	1,451,522
213								
214	Capital Sources							
215	Bond Proceeds	-	-	-	-	#DIV/0!	-	-
216	General Fund Cash Reserve Proceeds	2,304,409	-	1,151,822	867,886	-62.3%	(283,936)	(1,436,523)
217	Public Space Capital Reserve Proceeds	-	-	-	-	#DIV/0!	-	-
218	Econ Development Cash Reserve Proceeds	-	-	-	-	#DIV/0!	-	-
219	Total Capital Sources	2,304,409	-	1,151,822	867,886	-62.3%	(283,936)	(1,436,523)
220								
221	Net Sources Before Capital Uses	370,000	5,835,642	370,662	385,000	4.1%	14,338	14,999
222								
223	Capital Uses							
224	Debt Service - Principal	370,000	-	370,000	385,000	4.1%	15,000	15,000
225	Capital Purchases	-	23,706	663	-	#DIV/0!	(663)	-
226	Capital Lease - Principal Payment	-	-	-	-	#DIV/0!	-	-
227	General Fund Cash Reserve	-	-	-	-	#DIV/0!	-	-
228	CSDC Cash Reserve	-	-	-	-	#DIV/0!	-	-
229	Economic Development Cash Reserve	-	-	-	-	#DIV/0!	-	-
230	Public Space Capital Reserve	-	-	-	-	#DIV/0!	-	-
231	Public Safety Capital Reserve	-	-	-	-	#DIV/0!	-	-
232	Legal Defense Reserve	-	-	-	-	#DIV/0!	-	-
233	Total Capital Uses	370,000	23,706	370,663	385,000	4.1%	14,337	15,000
234								
235	Net Cash flow	0	5,811,936	(1)	(0)	0.0%	1	(1)