Downtown Development District
2021 Proposed Budget (17.12 mills)
(As of October 22, 2020)

Line #	Description (10/20/2020 11:53)	Adopted Budget 2020	06/30/20 YTD Actual	Projected 2020 Actual	Proposed Budget 2021	% Change Budget 2020-2021	January	February	March	April	May	June	July	August	September	October	November	December	Proposed 2021 Total	Variance 2020 Budget to 2019 Projected
1	**OPERATING REVENUES**																			
2	DDD Internal Sources (Concerts, State, Fed, etc.)	260,500	37,984	69,652	80,000	-69.3%	6,450	5,630	5,630	16,430	5,630	5,630	6,450	5,630	5,630	5,630	5,630	5,630	80,000	20,696
3	City Sources (Ad Valorem, etc.)	9,390,436	8,971,312	9,381,265	7,256,948	-22.7%	35,248	530,193	1,544,333	3,745,790	835,616	323,597	33,584	76,738	24,615	73,667	19,766	13,801	7,256,948	(2,037,172)
4	TOTAL OPERATING REVENUE	9,650,936	9,009,296	9,450,917	7,336,948	-24.0%	41,698	535,823	1,549,963	3,762,220	841,246	329,227	40,034	82,368	30,245	79,297	25,396	19,431	7,336,948	(2,016,476)
5																				
6	**OPERATING EXPENSES**																			
7	Public Space Operations	3,002,397	1,169,250	2,698,497	2,566,895	-14.5%	191,133	193,633	198,883	196,133	256,133	296,483	208,484	196,133	213,883	196,133	193,633	226,234	2,566,895	(158,898)
8	Public Safety	2,771,209	957,678	2,607,171	2,534,197	-8.6%	158,038	158,388	158,538	220,288	220,288	223,038	287,735	220,288	221,038	220,288	220,288	225,985	2,534,197	(227,938)
9	Economic Development & Planning	614,484	167,505	465,700	382,721	-37.7%	23,671	22,171	22,971	67,471	22,171	22,971	56,005	22,171	22,971	46,471	22,171	31,505	382,721	(189,423)
10	Communications	768,704	275,626	628,003	326,892	-57.5%	18,696	19,696	106,196	18,196	19,696	19,196	25,217	19,196	18,696	18,196	18,196	25,717	326,892	(621,409)
11	Administration	1,147,801	563,110	1,132,610	1,044,595	-9.0%	82,565	81,844	83,385	91,920	85,990	91,065	101,326	81,025	81,940	81,445	80,935	101,156	1,044,595	(131,516)
12	TOTAL OPERATING EXPENSE	8,304,595	3,133,169	7,531,981	6,855,300	-17.5%	474,102	475,731	569,972	594,007	604,277	652,752	678,767	538,812	558,527	562,532	535,222	610,597	6,855,300	(1,329,184)
13																				
14	**NET OPERATING INCOME (LOSS) ***	**1,346,341**	**5,876,127**	**1,918,936**	**481,648**	**-64.2%**	**(432,404)**	**60,091**	**979,991**	**3,168,213**	**236,968**	**(323,525)**	**(638,733)**	**(456,445)**	**(528,282)**	**(483,236)**	**(509,826)**	**(591,165)**	**481,648**	**(687,291)**
15																				
16	**NON OPERATING REVENUE**																			
17	Line of Credit - FBT	-	-	-	1,750,000	#DIV/0!	-	-	-	-	-	-	-	-	-	501,682	517,318	731,000	1,750,000	431
18	Interest on Bond Proceeds	1,300	1,359	2,169	2,600	100.0%	-	-	-	-	-	1,300	-	-	-	-	-	1,300	2,600	1,750,431
19	TOTAL NON OPERATING REVENUE	1,300	1,359	2,169	1,752,600	134715.4%	-	-	-	-	-	1,300	-	-	-	501,682	517,318	732,300	1,752,600	1,750,862
20																				
21	**NON OPERATING EXPENSES**																			
22	District Wide Capital Improvements	705,000	3,319	125,215	150,000	-78.7%	-	50,000	-	-	50,000	-	-	50,000	-	-	-	-	150,000	0
	DDD Infrastructure Fund	2,500,000	-	2,500,000	2,500,000	0.0%	11,736	182,591	532,672	1,292,615	288,023	111,275	11,162	26,058	8,066	24,998	6,392	4,412	2,500,000	-
23	Canal Street Streetscape	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	CSDC Excess Tax Payment	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	0
25	TOTAL NON OPERATING EXPENSE	3,205,000	3,319	2,625,215	2,650,000	-17.3%	11,736	232,591	532,672	1,292,615	338,023	111,275	11,162	76,058	8,066	24,998	6,392	4,412	2,650,000	
26																				1,063,570
27	**EARNINGS (Loss) before Interest, Deprec & Amort**	(1,857,359)	5,874,167	(704,110)	(415,752)	-77.6%	(444,140)	(172,500)	447,318	1,875,598	(101,055)	(433,500)	(649,895)	(532,503)	(536,348)	(6,552)	1,100	136,723	(415,752)	
28																				(9,916)
29	INTEREST EXPENSE (Debt Service)	77,050	38,525	77,050	67,134	-12.9%	-	-	-	-	-	33,567	-	-	-	-	-	33,567	67,134	-
30	DEPRECIATION / AMORTIZATION	37,500	-	37,500	37,500	0.0%	-	-	-	-	-	-	-	-	-	-	-	37,500	37,500	
31																				**1,073,486**
32	**NET INCOME**	**(1,971,909)**	**5,835,642**	**(818,660)**	**(520,386)**	**-73.6%**	**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(467,067)**	**(649,895)**	**(532,503)**	**(536,348)**	**(6,552)**	**1,100**	**65,656**	**(520,386)**	
33																				
34																				1,073,486
35	**NET INCOME BEFORE DEPRECIATION**	(1,934,409)	5,835,642	(781,160)	(482,886)	-75.0%	(444,140)	(172,500)	447,318	1,875,598	(101,055)	(467,067)	(649,895)	(532,503)	(536,348)	(6,552)	1,100	103,156	(482,886)	
36																				
37	**CAPITAL SOURCES**																			-
38	Bond Proceeds	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	(283,936)
39	Cash Reserve Proceeds	2,304,409	-	1,151,822	867,886	-62.3%	-	-	-	-	-	-	-	43,142	536,348	5,452	-	282,944	867,886	(283,936)
40	TOTAL CAPITAL SOURCES	2,304,409	-	1,151,822	867,886	-62.3%	-	-	-	-	-	-	-	43,142	536,348	5,452	-	282,944	867,886	
41																				789,550
42	**NET SOURCES BEFORE CAPITAL USES:**	370,000	5,835,642	370,662	385,000	4.1%	(444,140)	(172,500)	447,318	1,875,598	(101,055)	(467,067)	(649,895)	(489,361)	0	(1,100)	1,100	386,100	385,000	
43																				
44	**CAPITAL USES**																			15,000
45	Debt Service - Principal	370,000	-	370,000	385,000	4.1%	-	-	-	-	-	-	-	-	-	-	-	385,000	385,000	(663)
46	Capital Purchases	-	23,706	663	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
47	Capital Lease - Principal Payment	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
48	Contributions to Cash Reserves (Gen, Legal, etc.)	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	14,337
49	TOTAL CAPITAL USES	370,000	23,706	370,663	385,000	4.1%	-	-	-	-	-	-	-	-	-	-	-	385,000	385,000	
50																				**775,213**
51	**NET CASH FLOW**	**0**	**5,811,936**	**(1)**	**(0)**		**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(467,067)**	**(649,895)**	**(489,361)**	**0**	**(1,100)**	**1,100**	**1,100**	**(0)**	

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10/20/2020 11:53

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52																				
53																				
54																				
55																				
56																				
57	**Operating Revenues**																			
58	1. **DDD Internal Sources**																			-
59	DDD Events	150,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
60	External Ranger Funding	3,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
61	Sponsorships/Donations/Grants	20,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
62	Interest Earned	9,000	2,800	4,132	5,400	-40.0%	450	450	450	450	450	450	450	450	450	450	450	450	5,400	1,268
63	Banner Deposits Earned / Misc	78,500	35,184	65,520	74,600	-5.0%	6,000	5,180	5,180	15,980	5,180	5,180	6,000	5,180	5,180	5,180	5,180	5,180	74,600	9,080
64	Total Admin Sources:	260,500	37,984	69,652	80,000	-69.3%	6,450	5,630	5,630	16,430	5,630	5,630	6,450	5,630	5,630	5,630	5,630	5,630	80,000	10,348
65																				-
66	2. **City Sources**																			20,696
67	Advalorem Taxes (11.21 mills), gross	8,160,079	7,884,609	8,234,926	4,939,612	-39.5%	23,190	360,783	1,052,511	2,554,089	569,107	219,867	22,054	51,489	15,937	49,394	12,630	8,561	4,939,612	
68	DDD Infrastructure Fund Ad Valorem (5.91 mills)	1,606,000	1,451,922	1,520,232	2,604,084	62.1%	12,225	190,199	554,867	1,346,474	300,024	115,911	11,627	27,144	8,402	26,040	6,658	4,513	2,604,084	
69	Less: Collection Fees & Assessor Fees	(390,643)	(373,461)	(390,206)	(301,748)	-22.8%	(1,417)	(22,039)	(64,295)	(156,023)	(34,765)	(13,431)	(1,347)	(3,145)	(974)	(3,017)	(772)	(523)	(301,748)	88,458
70	Interest on Investments	15,000	8,242	16,313	15,000	0.0%	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000	(1,313)
71	Total City Sources:	9,390,436	8,971,312	9,381,265	7,256,948	-22.7%	35,248	530,193	1,544,333	3,745,790	835,616	323,597	33,584	76,738	24,615	73,667	19,766	13,801	7,256,948	(2,124,317)
72																				(2,037,172)
73	**Total Operating Revenue**	**9,650,936**	**9,009,296**	**9,450,917**	**7,336,948**	**-24.0%**	**41,698**	**535,823**	**1,549,963**	**3,762,220**	**841,246**	**329,227**	**40,034**	**82,368**	**30,245**	**79,297**	**25,396**	**19,431**	7,336,948	
74																				**(2,016,476)**
75	**Operating Expenses**																			
76	3. **Public Space Operations**																			
77	Personnel Costs (05)																			
78	Salaries & Wages	228,800	106,689	222,829	108,576	-52.5%	8,352	8,352	8,352	8,352	8,352	8,352	12,528	8,352	8,352	8,352	8,352	12,528	108,576	
79	Payroll Taxes	16,817	8,110	16,649	8,490	-49.5%	653	653	653	653	653	653	980	653	653	653	653	980	8,490	(8,159)
80	Insurance	23,244	15,534	29,108	18,624	-19.9%	1,552	1,552	1,552	1,552	1,552	1,552	1,552	1,552	1,552	1,552	1,552	1,552	18,624	(10,484)
81	Workers' Compensation	3,368	1,634	2,476	3,290	-2.3%	253	253	253	253	253	253	380	253	253	253	253	380	3,290	814
82	Retirement	12,126	5,661	11,507	5,755	-52.5%	443	443	443	443	443	443	664	443	443	443	443	664	5,755	(5,752)
83	Parking	1,800	1,050	2,083	1,800	0.0%	150	150	150	150	150	150	150	150	150	150	150	150	1,800	(283)
84	Temporary Labor	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
0	Total	286,155	138,678	284,652	146,535	-48.8%	11,403	11,403	11,403	11,403	11,403	11,403	16,254	11,403	11,403	11,403	11,403	16,254	146,535	(138,117)
1																				(161,982)
2	Enhanced City Services	12,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	
3	Total	12,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	
4																				-
5	Landscape Maintenance																			
6	- Landscaping	149,500	47,695	143,428	149,500	0.0%	10,375	10,375	10,375	10,375	25,375	10,375	10,375	10,375	10,375	10,375	10,375	20,375	149,500	
7	- Sidewalk Tree Maint/Replacemt	365,000	100,000	265,200	330,000	-9.6%	21,250	21,250	21,250	23,750	36,250	41,250	21,250	21,250	41,250	23,750	21,250	36,250	330,000	64,800
8	- Parks & Open Space	88,000	2,251	20,841	34,200	-61.1%	2,850	2,850	2,850	2,850	2,850	2,850	2,850	2,850	2,850	2,850	2,850	2,850	34,200	13,359
9	Total	602,500	149,946	429,469	513,700	-14.7%	34,475	34,475	34,475	36,975	64,475	54,475	34,475	34,475	54,475	36,975	34,475	59,475	513,700	84,231
10																				162,390
11	Street Furnishings & Beautification																			
12	- Trash Receptacles	9,750	300	8,780	10,000	2.6%	-	-	-	-	-	-	10,000	-	-	-	-	-	10,000	
13	- Banners (install/replace)	8,400	4,500	9,705	9,600	14.3%	800	800	800	800	800	800	800	800	800	800	800	800	9,600	(105)
14	- Holiday Lighting	143,980	63,320	73,454	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(73,454)
15	Total	162,130	68,120	91,939	19,600	-87.9%	800	800	800	800	800	800	10,800	800	800	800	800	800	19,600	(72,339)
16																				(145,898)
17	Infrastructure																			

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18	- Museum Streetscape Payment to CNO	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	
19	- Sidewalk Improvements	60,000	-	60,140	80,000	33.3%	-	-	-	-	-	80,000	-	-	-	-	-	-	80,000	19,860
20	- Lafayette Square	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Total	60,000	-	60,140	80,000	33.3%	-	-	-	-	-	80,000	-	-	-	-	-	-	80,000	19,860
22																				39,720
23	Cleaning & Maintenance																			
24	- Sidewalk Cleaning	1,706,880	711,964	1,707,630	1,709,380	0.1%	142,240	142,240	142,240	142,240	142,240	144,740	142,240	142,240	142,240	142,240	142,240	142,240	1,709,380	
25	- Wayfinding Signage Maintenance	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
26	- Special Event Clean-up	125,000	87,351	97,891	70,000	-44.0%	-	2,500	7,500	2,500	35,000	2,500	2,500	5,000	2,500	2,500	2,500	5,000	70,000	(27,891)
27	- Grafitti	5,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
28	- Survelliance Cameras	9,000	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
29	Total	1,845,880	799,315	1,805,521	1,779,380	-3.6%	142,240	144,740	149,740	144,740	177,240	147,240	144,740	147,240	144,740	144,740	144,740	147,240	1,779,380	(26,141)
30																				(54,032)
31	Miscellaneous																			
32	- Truck, Storage, Staff Development	33,732	13,191	26,776	27,680	-17.9%	2,215	2,215	2,465	2,215	2,215	2,565	2,215	2,215	2,465	2,215	2,215	2,465	27,680	
33	Total	33,732	13,191	26,776	27,680	-17.9%	2,215	2,215	2,465	2,215	2,215	2,565	2,215	2,215	2,465	2,215	2,215	2,465	27,680	904
34																				904
35	**Total Public Space Operations**	**3,002,397**	**1,169,250**	**2,698,497**	**2,566,895**	**-14.5%**	**191,133**	**193,633**	**198,883**	**196,133**	**256,133**	**296,483**	**208,484**	**196,133**	**213,883**	**196,133**	**193,633**	**226,234**	2,566,895	
36																				**(158,898)**
37	4. **Public Safety**																			
38	Personnel Costs (05)																			
39	Salaries & Wages	679,132	296,073	626,594	668,226	-1.6%	51,402	51,402	51,402	51,402	51,402	51,402	77,103	51,402	51,402	51,402	51,402	77,103	668,226	
40	Payroll Taxes	52,836	25,631	51,487	54,432	3.0%	4,187	4,187	4,187	4,187	4,187	4,187	6,281	4,187	4,187	4,187	4,187	6,281	54,432	2,945
41	Insurance	156,168	82,992	165,872	183,420	17.5%	15,285	15,285	15,285	15,285	15,285	15,285	15,285	15,285	15,285	15,285	15,285	15,285	183,420	17,548
42	Workers' Compensation	28,931	14,148	21,351	28,466	-1.6%	2,190	2,190	2,190	2,190	2,190	2,190	3,285	2,190	2,190	2,190	2,190	3,285	28,466	7,115
43	Retirement	27,165	10,913	24,187	26,729	-1.6%	2,056	2,056	2,056	2,056	2,056	2,056	3,084	2,056	2,056	2,056	2,056	3,084	26,729	2,542
44	Parking	5,400	727	2,536	3,600	-33.3%	300	300	300	300	300	300	300	300	300	300	300	300	3,600	1,064
45	Fitness Center	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
46	Total	949,633	430,484	892,027	964,873	1.6%	75,420	75,420	75,420	75,420	75,420	75,420	105,338	75,420	75,420	75,420	75,420	105,338	964,873	72,846
47																				104,061
48	Public Safety Rangers	29,520	8,901	19,680	23,520	-20.3%	1,960	1,960	1,960	1,960	1,960	1,960	1,960	1,960	1,960	1,960	1,960	1,960	23,520	
49																				-
50	Enhanced Public Safety																			
51	- Police Detail Services	800,002	379,720	802,496	815,750	2.0%	62,750	62,750	62,750	62,750	62,750	62,750	94,125	62,750	62,750	62,750	62,750	94,125	815,750	
52	- Private Security Services	420,004	127,922	345,612	160,004	-61.9%	12,308	12,308	12,308	12,308	12,308	12,308	18,462	12,308	12,308	12,308	12,308	18,462	160,004	(185,608)
53	- Park Security	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
54	Total	1,220,006	507,642	1,148,108	975,754	-20.0%	75,058	75,058	75,058	75,058	75,058	75,058	112,587	75,058	75,058	75,058	75,058	112,587	975,754	(172,354)
55																				(357,962)
56	Other Public Safety																			
57	- Code Enforcement	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	
58	- Stakeholder Involvement	6,850	820	3,320	1,850	-73.0%	250	600	250	-	-	250	-	-	250	-	-	250	1,850	(1,470)
59	- Miscellaneous	5,200	297	461	5,200	0.0%	100	100	600	100	100	2,600	100	100	600	100	100	600	5,200	4,739
60	Total	12,050	1,117	3,781	7,050	-41.5%	350	700	850	100	100	2,850	100	100	850	100	100	850	7,050	3,269
61																				6,538
62	Homelessness Services																			
63	- Outreach Services	60,000	9,534	43,575	63,000	5.0%	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	63,000	
64	- Low Barrier Shelter Operations	500,000	-	500,000	500,000	0.0%	-	-	-	62,500	62,500	62,500	62,500	62,500	62,500	62,500	62,500	-	500,000	-
65	Total	560,000	9,534	543,575	563,000	0.5%	5,250	5,250	5,250	67,750	67,750	67,750	67,750	67,750	67,750	67,750	67,750	5,250	563,000	19,425
66																				19,425
67	**Total Public Safety**	**2,771,209**	**957,678**	**2,607,171**	**2,534,197**	**-8.6%**	**158,038**	**158,388**	**158,538**	**220,288**	**220,288**	**223,038**	**287,735**	**220,288**	**221,038**	**220,288**	**220,288**	**225,985**	**2,534,197**	
68																				**(227,938)**

Downtown Development District
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Line #	Description	Adopted Budget 2020	06/30/20 YTD Actual	Projected 2020 Actual	Proposed Budget 2021	% Change Budget 2020-2021	January	February	March	April	May	June	July	August	September	October	November	December	Proposed 2021 Total	Variance 2020 Budget to 2019 Projected
	10/20/2020 11:53																			
69	5. **Economic Development & Planning**																			
70	Personnel Costs (05)																			
71	Salaries & Wages	259,220	121,714	250,802	195,338	-24.6%	15,026	15,026	15,026	15,026	15,026	15,026	22,539	15,026	15,026	15,026	15,026	22,539	195,338	
72	Payroll Taxes	19,182	9,292	18,850	14,326	-25.3%	1,102	1,102	1,102	1,102	1,102	1,102	1,653	1,102	1,102	1,102	1,102	1,653	14,326	(4,524)
73	Insurance	30,900	14,862	29,940	21,828	-29.4%	1,819	1,819	1,819	1,819	1,819	1,819	1,819	1,819	1,819	1,819	1,819	1,819	21,828	(8,112)
74	Workers' Compensation	648	322	474	488	-24.6%	38	38	38	38	38	38	56	38	38	38	38	56	488	14
75	Retirement	15,553	7,718	15,463	11,720	-24.6%	902	902	902	902	902	902	1,352	902	902	902	902	1,352	11,720	(3,743)
76	Parking	2,700	1,350	2,700	1,800	-33.3%	150	150	150	150	150	150	150	150	150	150	150	150	1,800	(900)
77	Temporary Labor	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
78	Total	328,204	155,258	318,229	245,501	-25.2%	19,036	19,036	19,036	19,036	19,036	19,036	27,570	19,036	19,036	19,036	19,036	27,570	245,501	(72,728)
79																				(89,993)
80	Canal Street Development	13,200	-	-	6,200	-53.0%	250	250	1,050	250	250	1,050	250	250	1,050	250	250	1,050	6,200	
81	District Wide Development	33,240	1,391	2,352	1,440	-95.7%	320	20	20	320	20	20	320	20	20	320	20	20	1,440	(912)
82	Job Development	25,000	146	146	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(146)
83	Research & Database Management	5,200	-	12,500	31,200	500.0%	3,700	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	31,200	18,700
84	Housing	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
85	Administration/Meetings	12,940	3,730	4,187	4,380	-66.2%	365	365	365	365	365	365	365	365	365	365	365	365	4,380	193
86	Presentations & Marketing	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
87	Planning Initiatives	25,800	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
88	Business Retention & Recruitment	70,900	6,980	43,286	20,000	-71.8%	-	-	-	20,000	-	-	-	-	-	-	-	-	20,000	(23,286)
89	Façade Incentive	100,000	-	85,000	74,000	-26.0%	-	-	-	25,000	-	-	25,000	-	-	24,000	-	-	74,000	(11,000)
90	**Total Economic Development**	**614,484**	**167,505**	**465,700**	**382,721**	**-37.7%**	**23,671**	**22,171**	**22,971**	**67,471**	**22,171**	**22,971**	**56,005**	**22,171**	**22,971**	**46,471**	**22,171**	**31,505**	382,721	(82,979)
91																				**(189,423)**
92	6. **Communications**																			
93	Personnel Costs (05)																			
94	Salaries & Wages	263,172	122,153	238,125	160,134	-39.2%	12,318	12,318	12,318	12,318	12,318	12,318	18,477	12,318	12,318	12,318	12,318	18,477	160,134	
95	Payroll Taxes	20,159	9,661	18,605	12,378	-38.6%	952	952	952	952	952	952	1,429	952	952	952	952	1,429	12,378	(6,227)
96	Insurance	29,018	13,944	28,099	19,704	-32.1%	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	1,642	19,704	(8,395)
97	Workers' Compensation	658	320	467	400	-39.2%	31	31	31	31	31	31	46	31	31	31	31	46	400	(67)
98	Retirement	15,790	7,717	14,676	9,608	-39.2%	739	739	739	739	739	739	1,109	739	739	739	739	1,109	9,608	(5,068)
99	Parking	2,700	1,350	2,700	1,800	-33.3%	150	150	150	150	150	150	150	150	150	150	150	150	1,800	(900)
100	Fitness Center	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
101	Total	331,497	155,145	302,672	204,024	-38.5%	15,832	15,832	15,832	15,832	15,832	15,832	22,853	15,832	15,832	15,832	15,832	22,853	204,024	(98,648)
102																				(119,304)
103	Holiday Event	186,350	1,225	1,469	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	
104	DDD Events	37,029	-	500	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(500)
105	Sponsored Events	32,000	-	310	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(310)
106	Donor Relations	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
107	Digital Media	51,400	10,439	31,459	26,400	-48.6%	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	(5,059)
108	Communications	10,200	72,498	211,613	95,200	833.3%	600	1,600	88,100	100	1,600	1,100	100	600	600	100	100	600	95,200	(116,413)
109	Miscellaneous	5,768	426	819	1,268	-78.0%	64	64	64	64	64	64	64	564	64	64	64	64	1,268	449
110	Research	60,000	31,500	63,000	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(63,000)
111	Public Affairs & Policy	54,460	4,393	16,161	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(16,161)
112	**Total Communications**	**768,704**	**275,626**	**628,003**	**326,892**	**-57.5%**	**-** **18,696**	**19,696**	**106,196**	**18,196**	**19,696**	**19,196**	**25,217**	**19,196**	**18,696**	**18,196**	**18,196**	**25,717**	**326,892**	(301,111)
113																				**(621,409)**
114	7. **Administration**																			

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Line #	10/20/2020 11:53 Description	Adopted Budget 2020	06/30/20 YTD Actual	Projected 2020 Actual	Proposed Budget 2021	% Change Budget 2020-2021	January	February	March	April	May	June	July	August	September	October	November	December	Proposed 2021 Total	Variance 2020 Budget to 2019 Projected
115	Personnel Items																			
116	Salaries & Wages	528,178	236,782	502,482	456,534	-13.6%	35,118	35,118	35,118	35,118	35,118	35,118	52,677	35,118	35,118	35,118	35,118	52,677	456,534	
117	Payroll Taxes	37,818	18,338	35,174	33,422	-11.6%	2,571	2,571	2,571	2,571	2,571	2,571	3,856	2,571	2,571	2,571	2,571	3,856	33,422	(1,752)
118	Insurance (Health, Dental, STD, LTD, Life)	55,620	26,981	54,228	47,472	-14.6%	3,956	3,956	3,956	3,956	3,956	3,956	3,956	3,956	3,956	3,956	3,956	3,956	47,472	(6,756)
119	Insurance (workers comp)	1,362	623	958	1,141	-16.2%	88	88	88	88	88	88	132	88	88	88	88	132	1,141	183
120	Retirement Contribs (Contrib, Fees, Life)	31,691	14,084	29,628	27,392	-13.6%	2,107	2,107	2,107	2,107	2,107	2,107	3,161	2,107	2,107	2,107	2,107	3,161	27,392	(2,236)
121	Parking (Employee subsidy only)	3,900	1,796	3,590	3,600	-7.7%	300	300	300	300	300	300	300	300	300	300	300	300	3,600	10
122	Fitness Center	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
123	Temporary Labor	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
124	Payroll Processing Fees	5,950	3,917	6,737	6,294	5.8%	450	984	450	450	450	450	630	450	450	450	450	630	6,294	(443)
125	Total	664,518	302,521	632,797	575,855	-13.3%	44,590	45,124	44,590	44,590	44,590	44,590	64,711	44,590	44,590	44,590	44,590	64,711	575,855	(56,942)
126																				(67,935)
127	Supplies & Materials																			
128	General Operating Supplies	6,960	2,341	5,776	6,960	0.0%	580	580	580	580	580	580	580	580	580	580	580	580	6,960	
129	Office Supplies	9,000	3,607	7,316	9,000	0.0%	750	750	750	750	750	750	750	750	750	750	750	750	9,000	1,684
130	Total	15,960	5,948	13,092	15,960	0.0%	1,330	1,330	1,330	1,330	1,330	1,330	1,330	1,330	1,330	1,330	1,330	1,330	15,960	2,868
131																				4,552
132	Equipment, Property and Maintenance																			
133	Copier Lease Payments	4,563	2,604	4,734	4,735	3.8%	355	355	830	355	355	355	355	355	355	355	355	355	4,735	
134	Repairs & Maintenance	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
135	Total	4,563	2,604	4,734	4,735	3.8%	355	355	830	355	355	355	355	355	355	355	355	355	4,735	1
136																				1
137	Office Space																			
138	Miscellaneous	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	
139	Rent	148,500	73,500	147,000	147,000	-1.0%	12,250	12,250	12,250	12,250	12,250	12,250	12,250	12,250	12,250	12,250	12,250	12,250	147,000	-
140	Repairs & Maintenance	1,740	2,206	2,446	1,800	3.4%	150	150	150	150	150	150	150	150	150	150	150	150	1,800	(646)
141	Telephone	12,240	6,195	12,399	12,360	1.0%	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	12,360	(39)
142	Utilities	4,500	1,610	3,448	4,500	0.0%	350	350	350	350	380	380	440	440	380	380	350	350	4,500	1,052
143	Total	166,980	83,511	165,293	165,660	-0.8%	13,780	13,780	13,780	13,780	13,810	13,810	13,870	13,870	13,810	13,810	13,780	13,780	165,660	367
144																				734
145	Operations																			
146	Accounting Services	27,000	18,000	24,750	25,000	-7.4%	-	-	-	10,000	5,000	10,000	-	-	-	-	-	-	25,000	
147	Advertising	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
148	Bank Service Charges	2,460	1,136	2,288	2,460	0.0%	205	205	205	205	205	205	205	205	205	205	205	205	2,460	172
149	Board Development	8,500	1,076	1,369	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,369)
150	Computer Equipment & Supplies	-	555	555	500	#DIV/0!	-	-	500	-	-	-	-	-	-	-	-	-	500	(55)
151	Computer Software	-	108	108	150	#DIV/0!	-	-	150	-	-	-	-	-	-	-	-	-	150	42
152	Computer Support	32,100	16,086	32,505	32,700	1.9%	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	2,725	32,700	195
153	Courier Services	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
154	Employee Recruitment	2,400	80	380	600	-75.0%	50	50	50	50	50	50	50	50	50	50	50	50	600	220
155	Employee Relocation	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
156	Equipment & Small Tools	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
157	Equipment Rental	740	387	745	750	1.4%	180	-	-	210	-	-	180	-	-	180	-	-	750	5
158	Events & Functions	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
159	Insurance - Auto Coverage	6,360	4,494	8,988	9,300	46.2%	775	775	775	775	775	775	775	775	775	775	775	775	9,300	312
160	Insurance - Commercial Package	72,300	36,240	72,480	72,600	0.4%	6,050	6,050	6,050	6,050	6,050	6,050	6,050	6,050	6,050	6,050	6,050	6,050	72,600	120

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	10/20/2020 11:53																			
161	Insurance - Director & Officer	7,800	3,786	7,572	7,800	0.0%	650	650	650	650	650	650	650	650	650	650	650	650	7,800	228
162	Legal Services	90,000	75,840	151,765	120,000	33.3%	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000	(31,765)
163	Meals & Entertainment	1,200	105	105	400	-66.7%	-	-	100	-	-	100	-	-	100	-	-	100	400	295
164	Meetings - External	600	-	-	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
165	Meetings - Internal	300	-	25	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(25)
166	Mileage/Cabfare/Tolls	600	-	-	300	-50.0%	25	25	25	25	25	25	25	25	25	25	25	25	300	300
167	Miscellaneous	240	-	334	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(334)
168	Office Relocation	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
169	Organization Fees/Dues	6,070	3,147	4,858	4,650	-23.4%	1,700	250	450	250	250	250	250	250	250	250	250	250	4,650	(208)
170	Parking	180	-	213	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(213)
171	Penalties & Interest	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
172	Permits & Licenses	25	15	15	25	0.0%	-	-	25	-	-	-	-	-	-	-	-	-	25	10
173	Postage & Express Mail	1,500	539	539	1,000	-33.3%	-	-	500	-	-	-	-	-	500	-	-	-	1,000	461
174	Printing	1,050	627	627	600	-42.9%	-	-	-	300	-	-	-	-	-	300	-	-	600	(27)
175	Professional Services	14,400	-	530	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(530)
176	Publications & Subscriptions	830	978	1,073	1,000	20.5%	-	-	500	475	25	-	-	-	-	-	-	-	1,000	(73)
177	Radios/Cellular Telephones	2,100	891	1,787	1,800	-14.3%	150	150	150	150	150	150	150	150	150	150	150	150	1,800	13
178	Repairs & Maintenance	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
179	Staff Development/Conferences	7,525	1,747	394	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(394)
180	Travel	7,500	2,350	2,350	-	-100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	(2,350)
181	Uniforms	2,000	339	339	750	-62.5%	-	375	-	-	-	-	-	-	375	-	-	-	750	411
182	Total	295,780	168,526	316,694	282,385	-4.5%	22,510	21,255	22,855	31,865	25,905	30,980	21,060	20,880	21,855	21,360	20,880	20,980	282,385	(34,309)
183																			-	(68,868)
184	**Total Administration**	**1,147,801**	**563,110**	**1,132,610**	**1,044,595**	**-9.0%**	**82,565**	**81,844**	**83,385**	**91,920**	**85,990**	**91,065**	**101,326**	**81,025**	**81,940**	**81,445**	**80,935**	**101,156**	1,044,595	
185																				**(131,516)**
186	**Total Operating Expenses:**	**8,304,595**	**3,133,169**	**7,531,981**	**6,855,300**	**-17.5%**	**474,102**	**475,731**	**569,972**	**594,007**	**604,277**	**652,752**	**678,767**	**538,812**	**558,527**	**562,532**	**535,222**	**610,597**	6,855,300	
187																				**(1,329,184)**
188	**Net Operating Income (Loss)**	**1,346,341**	**5,876,127**	**1,918,936**	**481,648**	**-64.2%**	**(432,404)**	**60,091**	**979,991**	**3,168,213**	**236,968**	**(323,525)**	**(638,733)**	**(456,445)**	**(528,282)**	**(483,236)**	**(509,826)**	**(591,165)**	481,648	
189																				**(687,291)**

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190	**Non Operating Revenues**																			
191	Line-of-Credit - FBT	-	-	-	1,750,000	#DIV/0!	-	-	-	-	-	-	-	-	-	501,682	517,318	731,000	1,750,000	
192	Interest on Bond Proceeds Invested	1,300	1,359	2,169	2,600	100.0%	-	-	-	-	-	1,300	-	-	-	-	-	1,300	2,600	431
193	**Total Non Operating Revenue**	**1,300**	**1,359**	**2,169**	**1,752,600**	**134715.4%**	**-**	**-**	**-**	**-**	**-**	**1,300**	**-**	**-**	**-**	**501,682**	**517,318**	**732,300**	1,752,600	1,750,431
194																				**1,750,862**
195	**Non Operating Expenses**																			
196	District Wide Capital Improvements	705,000	3,319	125,215	150,000	-78.7%	-	50,000	-	-	50,000	-	-	50,000	-	-	-	-	150,000	
197	DDD Infrastructure Fund	2,500,000	-	2,500,000	2,500,000		11,736	182,591	532,672	1,292,615	288,023	111,275	11,162	26,058	8,066	24,998	6,392	4,412	2,500,000	0
198	Canal Street Streetscape	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
199	CSDC Excess Tax Payment	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
200	**Total Non Operating Expense**	**3,205,000**	**3,319**	**2,625,215**	**2,650,000**	**-17.3%**	**11,736**	**232,591**	**532,672**	**1,292,615**	**338,023**	**111,275**	**11,162**	**76,058**	**8,066**	**24,998**	**6,392**	**4,412**	2,650,000	**0**
201																				
202																				
203	**Earnings (Loss) before Interest, Depr, Amort**	**(1,857,359)**	**5,874,167**	**(704,110)**	**(415,752)**	**-77.6%**	**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(433,500)**	**(649,895)**	**(532,503)**	**(536,348)**	**(6,552)**	**1,100**	**136,723**	(415,752)	**1,063,570**
204																				
205	Interest Expense - Debt Service	77,050	38,525	77,050	67,134	-12.9%	-	-	-	-	-	33,567	-	-	-	-	-	33,567	67,134	(9,916)
206	Depreciation & Amortization	37,500	-	37,500	37,500	0.0%	-	-	-	-	-	-	-	-	-	-	-	37,500	37,500	-
207																				
208	**Net Income (Loss)**	**(1,971,909)**	**5,835,642**	**(818,660)**	**(520,386)**	**-73.6%**	**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(467,067)**	**(649,895)**	**(532,503)**	**(536,348)**	**(6,552)**	**1,100**	**65,656**	(520,386)	**1,073,486**
209																				
210																				
211																				
212	**Net Income (Loss) Before Depreciation**	**(1,934,409)**	**5,835,642**	**(781,160)**	**(482,886)**	**-75.0%**	**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(467,067)**	**(649,895)**	**(532,503)**	**(536,348)**	**(6,552)**	**1,100**	**103,156**	(482,886)	**1,073,486**
213																				
214	**Capital Sources**																			
215	Bond Proceeds	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
216	General Fund Cash Reserve Proceeds	2,304,409	-	1,151,822	867,886	-62.3%	-	-	-	-	-	-	-	43,142	536,348	5,452	-	282,944	867,886	(283,936)
217	Public Space Capital Reserve Proceeds	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
218	Econ Development Cash Reserve Proceeds	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
219	Total Capital Sources	2,304,409	-	1,151,822	867,886	-62.3%	-	-	-	-	-	-	-	43,142	536,348	5,452	-	282,944	867,886	(283,936)
220																				
221	**Net Sources Before Capital Uses**	**370,000**	**5,835,642**	**370,662**	**385,000**	**4.1%**	**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(467,067)**	**(649,895)**	**(489,361)**	**0**	**(1,100)**	**1,100**	**386,100**	385,000	**789,550**
222																				
223	**Capital Uses**																			
224	Debt Service - Principal	370,000	-	370,000	385,000	4.1%	-	-	-	-	-	-	-	-	-	-	-	385,000	385,000	15,000
225	Capital Purchases	-	23,706	663	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	(663)
226	Capital Lease - Principal Payment	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
227	General Fund Cash Reserve	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
228	CSDC Cash Reserve	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
229	Economic Development Cash Reserve	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
230	Public Space Capital Reserve	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
231	Public Safety Capital Reserve	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
232	Legal Defense Reserve	-	-	-	-	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-	-	-
233	Total Capital Uses	370,000	23,706	370,663	385,000	4.1%	-	-	-	-	-	-	-	-	-	-	-	385,000	385,000	14,337
234																				
235	**Net Cash flow**	**0**	**5,811,936**	**(1)**	**(0)**	**0.0%**	**(444,140)**	**(172,500)**	**447,318**	**1,875,598**	**(101,055)**	**(467,067)**	**(649,895)**	**(489,361)**	**0**	**(1,100)**	**1,100**	**1,100**	(0)	**775,213**